

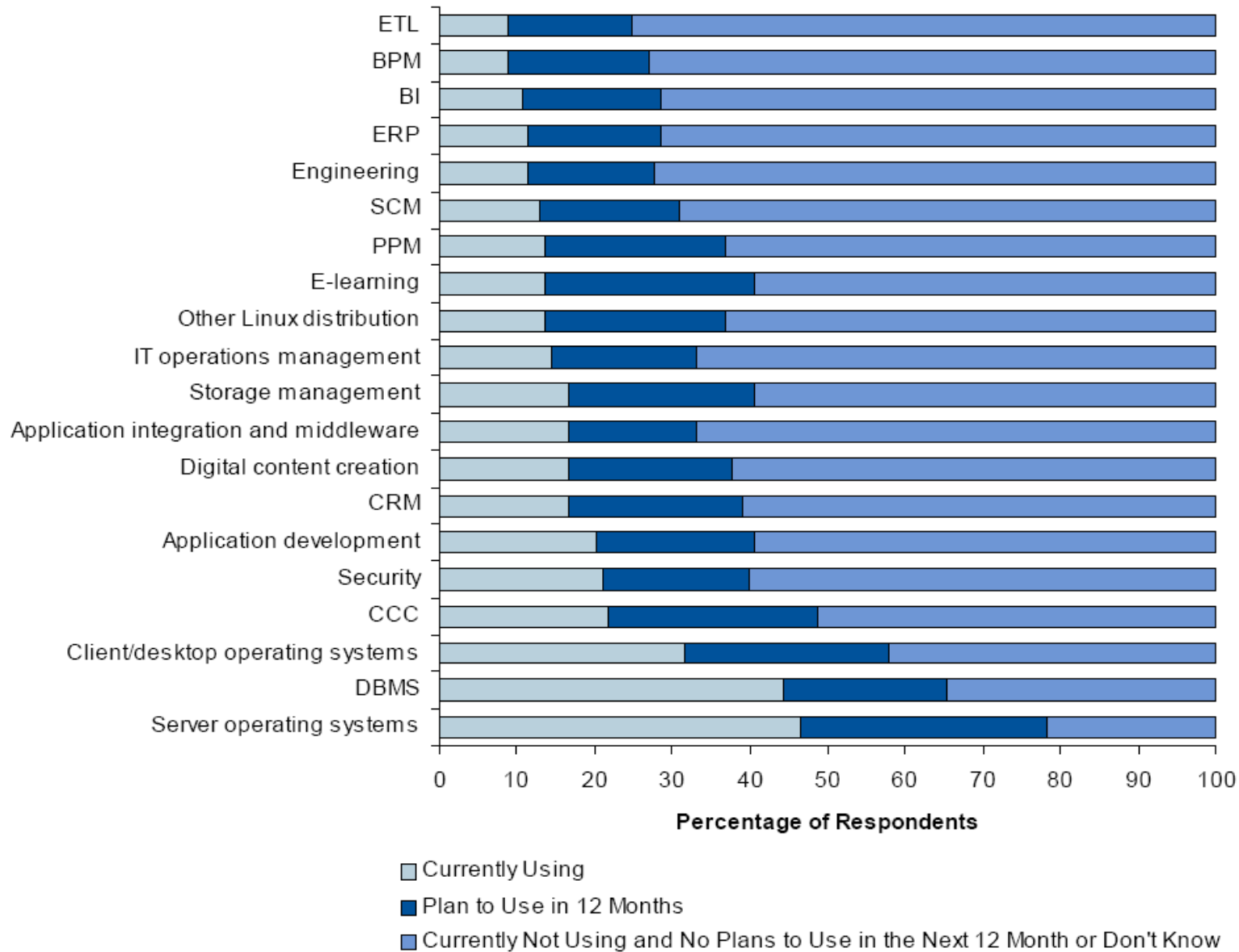
Open Source Adoption - What The Statistics Tell Us

Felix Enescu

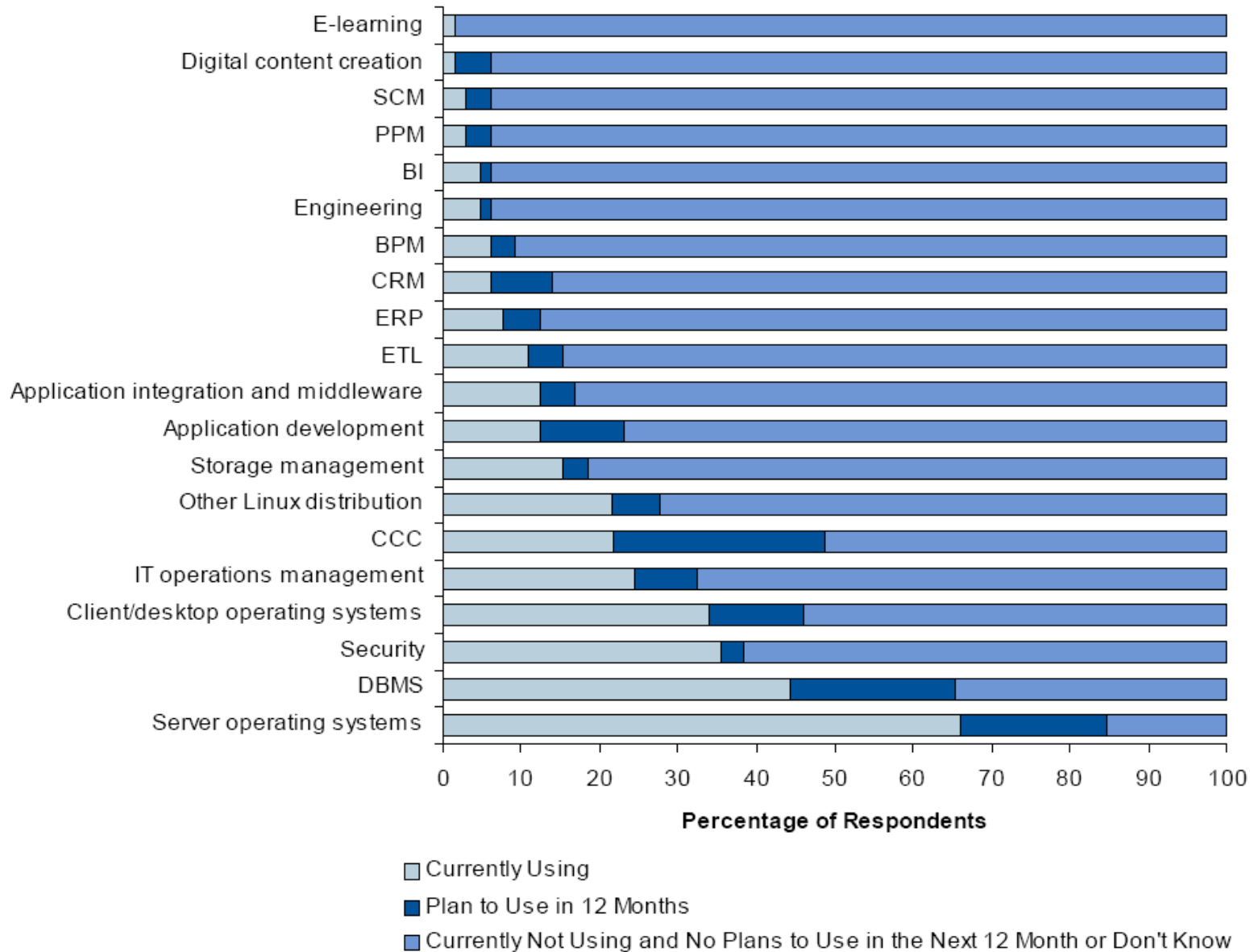
felix.enescu@gartner.com

Gartner[®]

Western Europe: Adoption Among OS Users of Different Types of Technology



Eastern Europe: Adoption Among OS Users of Different Types of Technology



Changing OSS Adoption Patterns Through 2012

Primary Adoption Impulses

- Flexibility
- Independence

Secondary Adoption Impulses

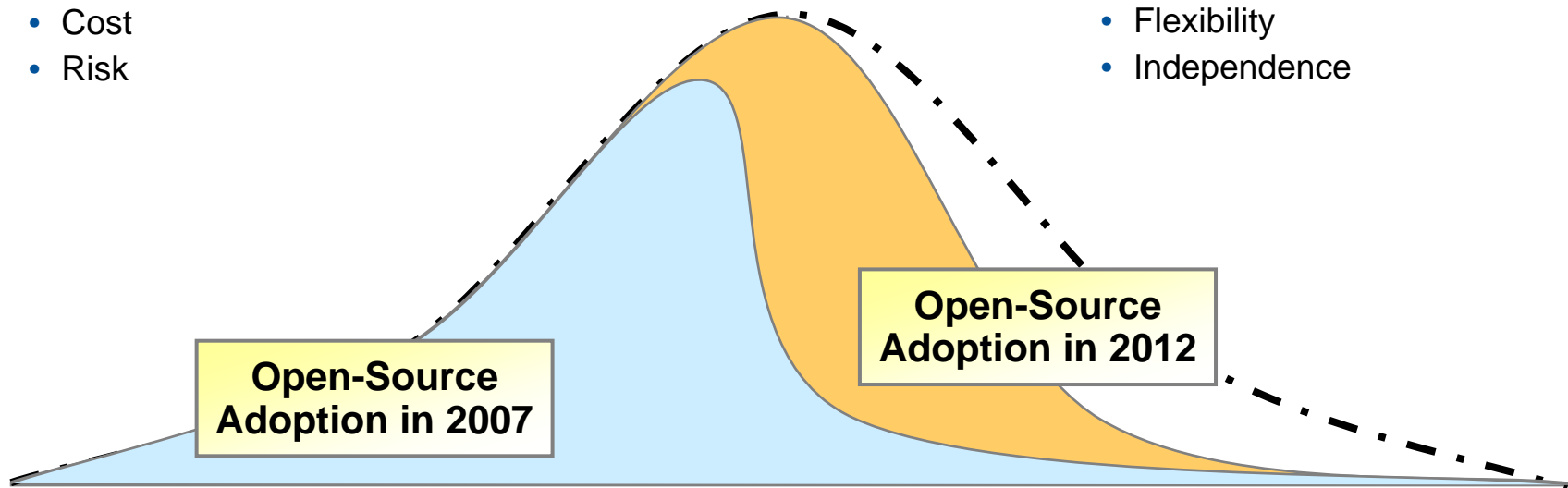
- Cost
- Risk

Primary Adoption Impulses

- Cost
- Risk

Secondary Adoption Impulses

- Flexibility
- Independence



Technology Adoption Bell Curve

Three Waves of OSS Services Adoption

Wave 1 2004 - 2007

- Large Enterprises
- Public Sector
- Higher Education
- Developer-Driven
- Extensive In-House Expertise
- No. 1 Lower TCO
- No. 2 Needed Functionality
- No. 3 Support Services

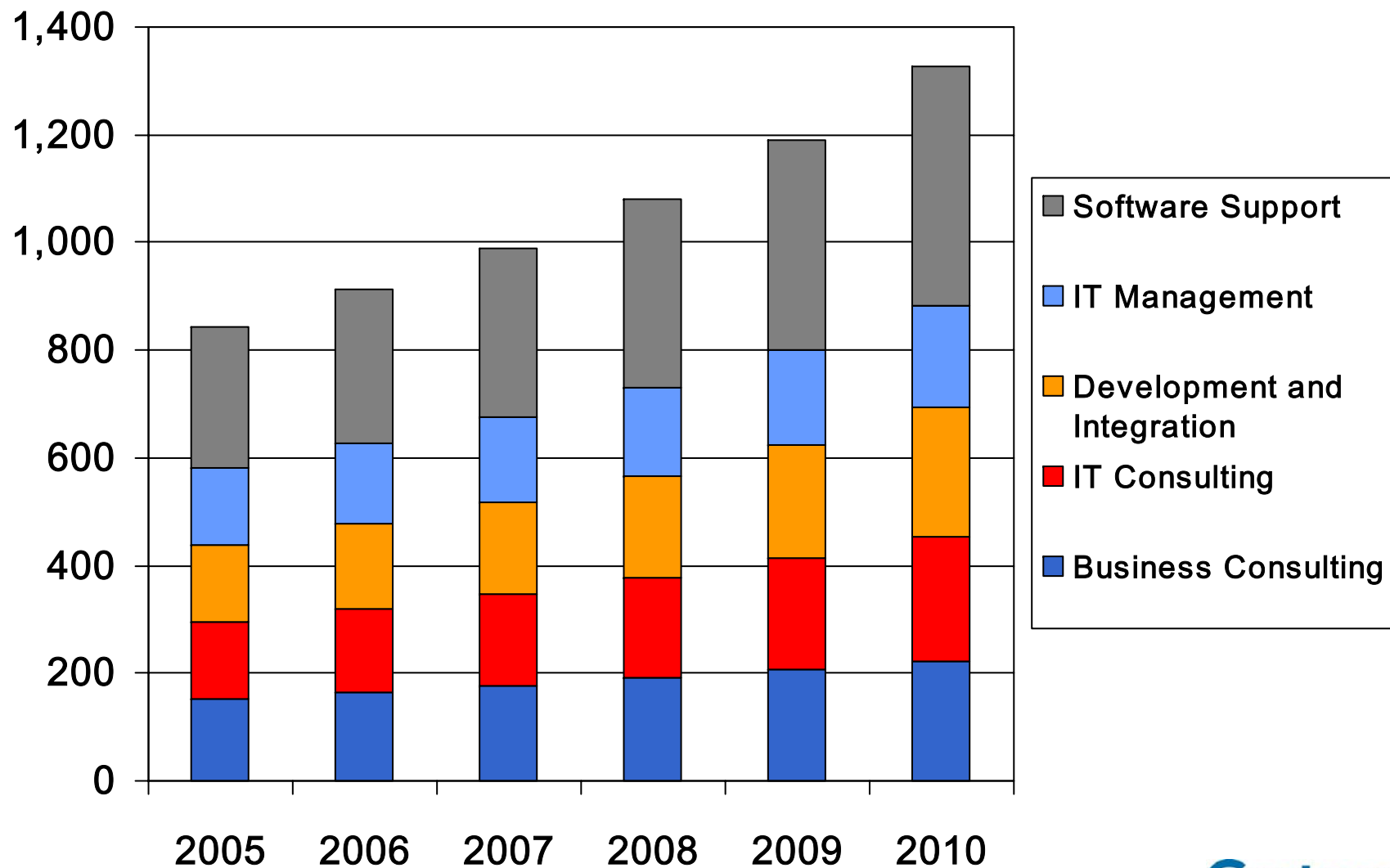
Wave 2 2007 - 2012

- Midmarket Enterprises
- Procurement-Driven
- Little In-House Expertise
- No. 1 Lower TCO
- No. 2 Avoid Vendor Lock-In
- Support and Governance Services

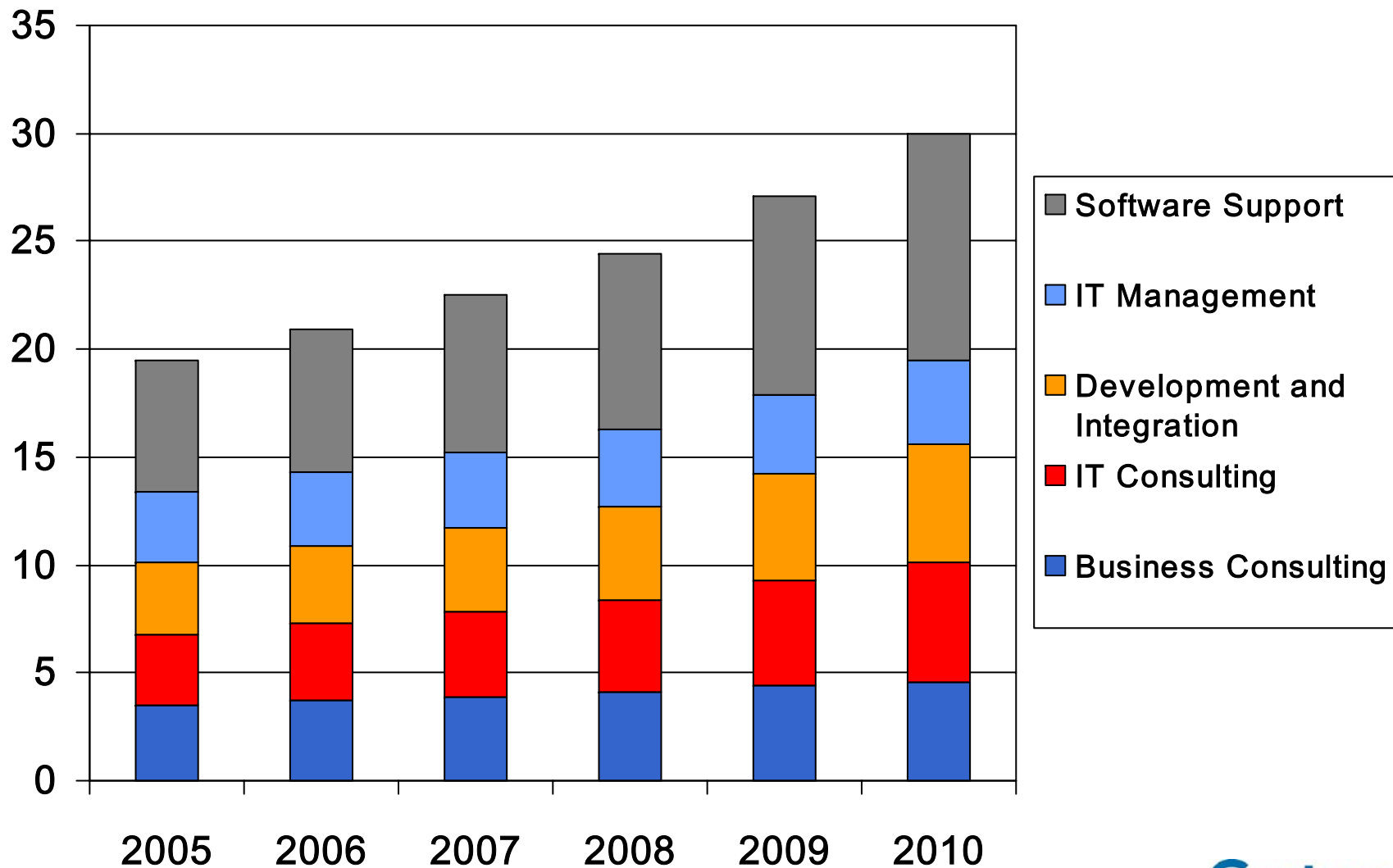
Wave 3 2012 →

Sourcing
as Usual

Western Europe : OSS Services Forecast by Service Line (Millions of Dollars)



Eastern Europe: OSS Services Forecast by Service Line (Millions of Dollars)



Open Source Adoption - What The Statistics Tell Us

Felix Enescu

felix.enescu@gartner.com

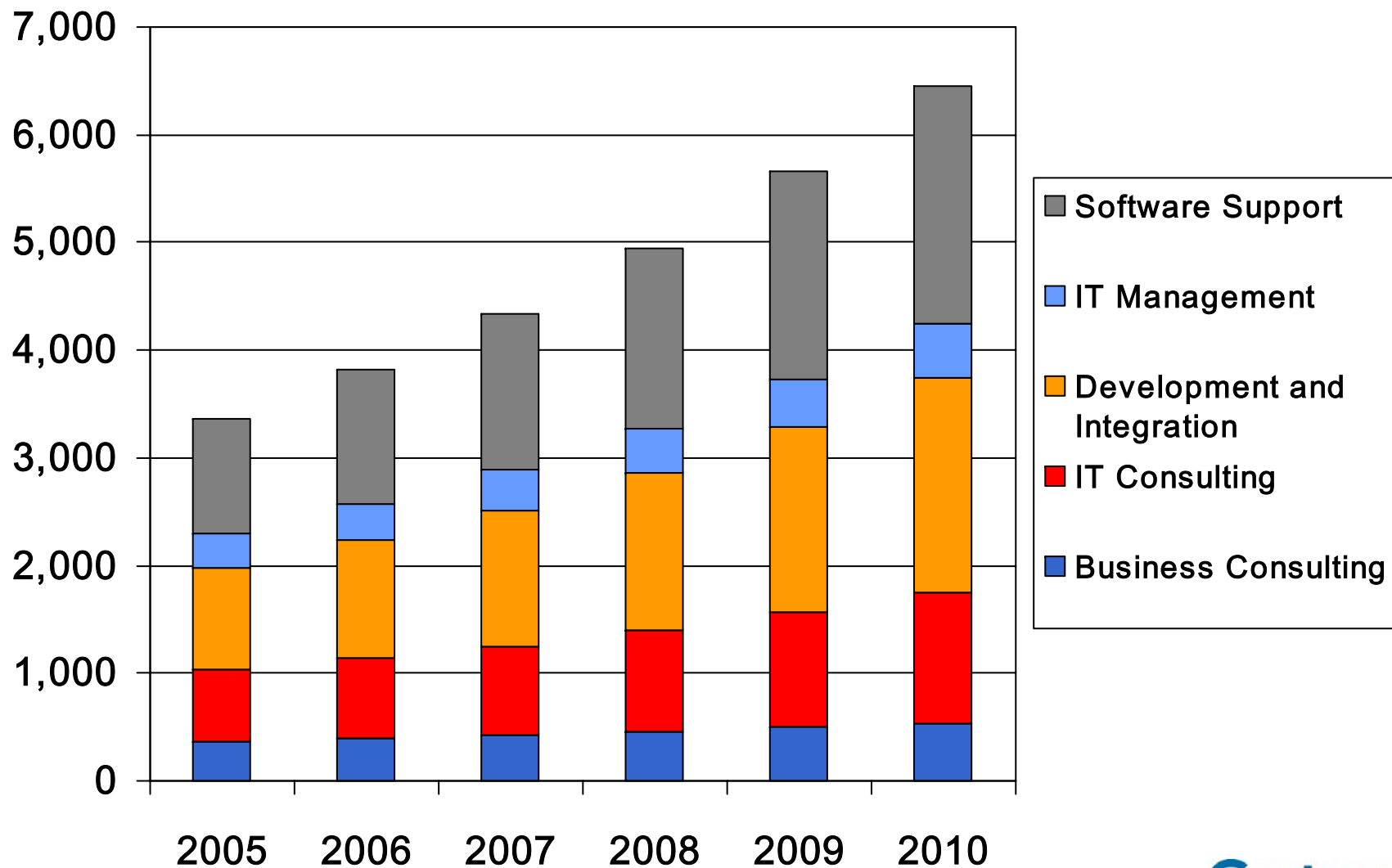
Gartner[®]

Reserve Slides

Felix Enescu
felix.enescu@gartner.com

Gartner[®]

Worldwide: OSS Services Forecast by Service Line (Millions of Dollars)



Open-Source Stacks: Growing Up

	Products	Maturity
Enterprise Applications	SugarCRM, Compiere, Ohioedge	★★
Collaboration	Zope, Drupal, phpBB, Nukes, PostNuke	★★
Content Management	Alfresco, OpenCms, Apache Lenya, TYPO3	★★★
Information Portals	Jetspeed, Zope, uPortal, Liferay	★★
Search	Apache Lucene, ht://Dig	★★
Process Management	OpenFlow	★
Development Tools	Eclipse, NetBeans, PHP, Perl, Struts, Hibernate, Spring	★★★★★
Integration Services	openadaptor	★
Enterprise Service Bus	Celtix, ServiceMix, Synapse, Mule, Open ESB	★
Application Servers	JBoss, JOnAS, Geronimo	★★★★
Directory Services	OpenLDAP	★★★
DBMS	MySQL, PostgreSQL, Ingres	★★
Security	Snort, Nessus	★★★★
Operating System	Linux, FreeBSD	★★★★
Virtualization	Xen	★★

By 2010, Open-Source Software ...

... will demand more responsibility for deployment and change management than non-OSS products



... will be included in the solution and skill portfolios of every large service provider



... will be offered as options in *most* non-OSS bundles



... will be used by early technology adopters for mission-critical tasks



... will be available as a supported, pre-integrated, alternative workplace application suite



... will handle more than 50% of business transactions



... will cause all non-OSS products to disappear

