

# Open Standards and Free Competition

Georg Greve

[greve@fsfeurope.org](mailto:greve@fsfeurope.org)

Free Software Foundation Europe

# 0. Roadmap

## Approaching the issue

1. Background
2. Interoperability
3. History of an Open Standard
4. Effects on national economy
5. e-Government
6. Summary
7. Outlook

# 1. Formats and protocols

- Are a form of language, spoken by computers
- Have very specific properties:
  - **Arbitrarily chosen**  
(which frequency is used to dial '0'?)
  - **Require precise implementation**  
(computers are bad interpreters)
- Are written by humans
- Interpreted by humans into software, but all software has unintended behaviour (bugs)

**Compatibility is difficult!**

# 2. Interoperability

## Interoperability is essential

"The ability of two or more systems or components to exchange information and to use the information that has been exchanged."  
– IEEE

## Open Standards vs Lock-In

- No globally accepted definition
- Hard to achieve in reality
- Software patents: the "RAND hook"

**More standards mean less competition!**

# 3. History of an Open Standard...

## ...from the Workgroup Server Market

Novell was the dominant player, so Microsoft

- launches Open Standard effort around CIFS
- gains foothold in the market
- stops participating in standardisation
- modifies protocol, claims "IPR"
- locks Novell out of the client by cryptography
- pushes desktop monopoly to server

**Result: EU antitrust case**

# 4. Effects on national economy

1. communication required
2. five intermediaries
3. proprietary software:  
rewards lock-in through "value-adding"

Proprietary model encourages monopolies,  
proliferating into the hardware domain

Fraunhofer ISST study:

- > 50% of German industry
- > 80% of German exports

depend on ICT!

# 5. e-Government

Governments must be accessible to **all**, so

- **Governments using proprietary technology**
  - lose control over decisions and data
  - spread monopoly at cost of local economy
  - force population into similar dependency
  - transfer economic power out of country

**Reminder:**

**It is the responsibility of governments  
to protect freedom of competition!**

# 7. Summary

## Interoperability

- is essential to Free Competition
- depends on Open Standards

## Open Standards

- need active work & maintenance
- require vigilance against abuse

**Free Software != Open Standards**  
but it solves many of the difficult issues!

Ultimately, you want both.



# 8. Outlook

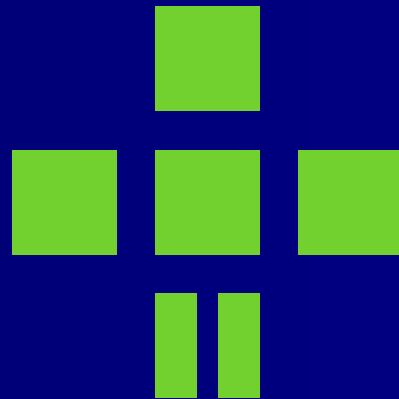
- **Open Document Format (ODF)**
  - OASIS standard, ISO/IEC 26300:2006
  - supported by Sun, Google, IBM, ...
  - implementation(s) in Free Software
- **"MS Office OpenXML" (MS-OOXML) format**
  - dependency on proprietary components
  - only ever fully implementable by MS
  - one proprietary implementation

**Romania gets to make a choice here!**

# 8. Contact

Thank you for your attention!

Questions?



- Free Software Foundation Europe:  
<http://fsfeurope.org>
- Get involved, defend your freedom:  
<http://www.fsfe.org>